

# Partnerships of Payments for Ecosystem Services on the Watershed Scale

Hebin Lin (Corresponding author)

Graduate School of Global Environmental Studies, Kyoto University

Yoshida-honmachi, Sakyo-ku, Kyoto 606-8501, Japan

Tel: 81-75-753-9167 E-mail: hebin.lin@gmail.com

Jeffrey A. Thornton

Environmental Planning Division, Southeastern Wisconsin Regional Planning  
Commission

W239 N1812 Rockwood Drive PO Box 1607, Waukesha, Wisconsin 53187-1607, USA

E-mail: jthornton@sewrpc.org

Thomas M. Slawski

Environmental Planning Division, Southeastern Wisconsin Regional Planning  
Commission

W239 N1812 Rockwood Drive PO Box 1607, Waukesha, Wisconsin 53187-1607, USA

E-mail: tslawski@sewrpc.org

Walter Rast

International Center for Watershed Studies, Texas State University

601 University Drive, San Marcos, Texas 78666-4616, USA

E-mail: walterrast@hotmail.com

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**Abstract**

This study discusses some insights for adaptive aquatic ecosystem management, based on evidence of upstream-downstream financial partnerships on watershed scales, or watershed-based Payments for Ecosystem Services (PES) programs. Socioeconomic and watershed information on 13 advanced PES programs being implemented in 13 developing countries was collected and synthesized to analyze their partnership structures. Structured by the distributions of downstream payers and upstream payees within specific legislative tiers and hydrological orders, the PES partnerships revealed three important features with broad implications for aquatic ecosystem management: (1) institutional incentives for water resources, (2) participation units within the watersheds, and (3) organizing scopes for aquatic ecosystem management. In particular, as a reflection of organizing scopes, landscape entrepreneurship, or development of new organizations on the landscape, suggested two visions for adaptive aquatic ecosystem management: (1) connective lifestyles of individual stakeholders, with a transformation from benefiting from ecosystem services to providing conservation services, and (2) compatible technological innovations among organizational stakeholders, with a transformation from supplying latent and disconnected organizing services to strengthening systematic and accountable organizing services. This study is intended to provide a socioeconomic perspective to bridge the domains of water resources management, watershed management, and aquatic ecosystem management, in order to substantially promote diverse scales of stakeholder behavioral adaptations for the common mission of sustainable development in our societies.

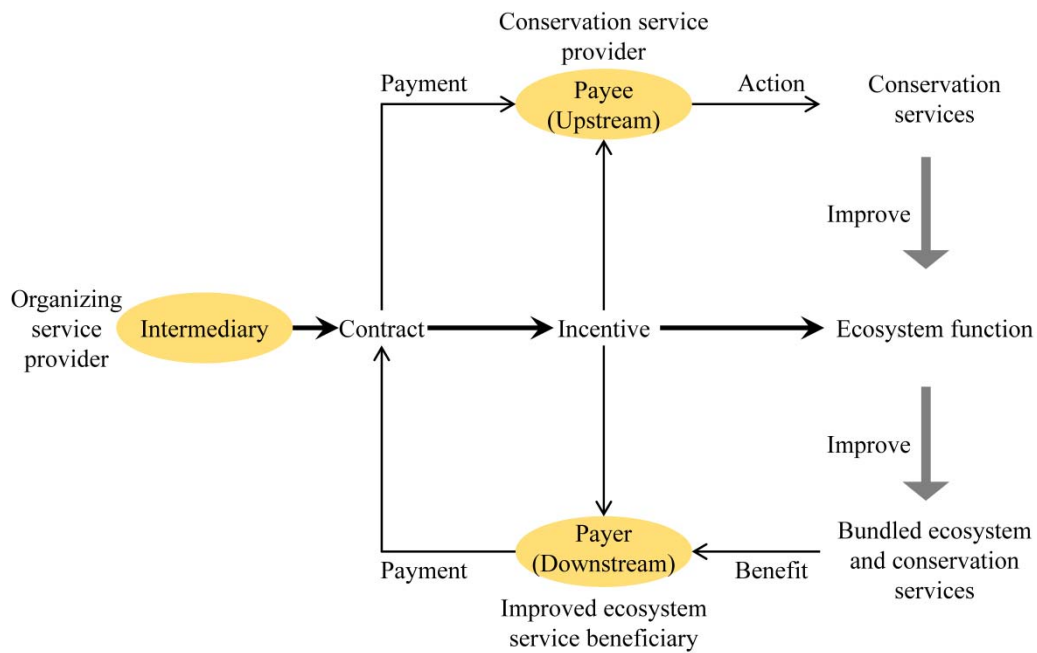
**Keywords:** Incentive, Institution, Lifestyle, Partnership, Payments for Ecosystem Services, Technology, Watershed

## 1. Introduction

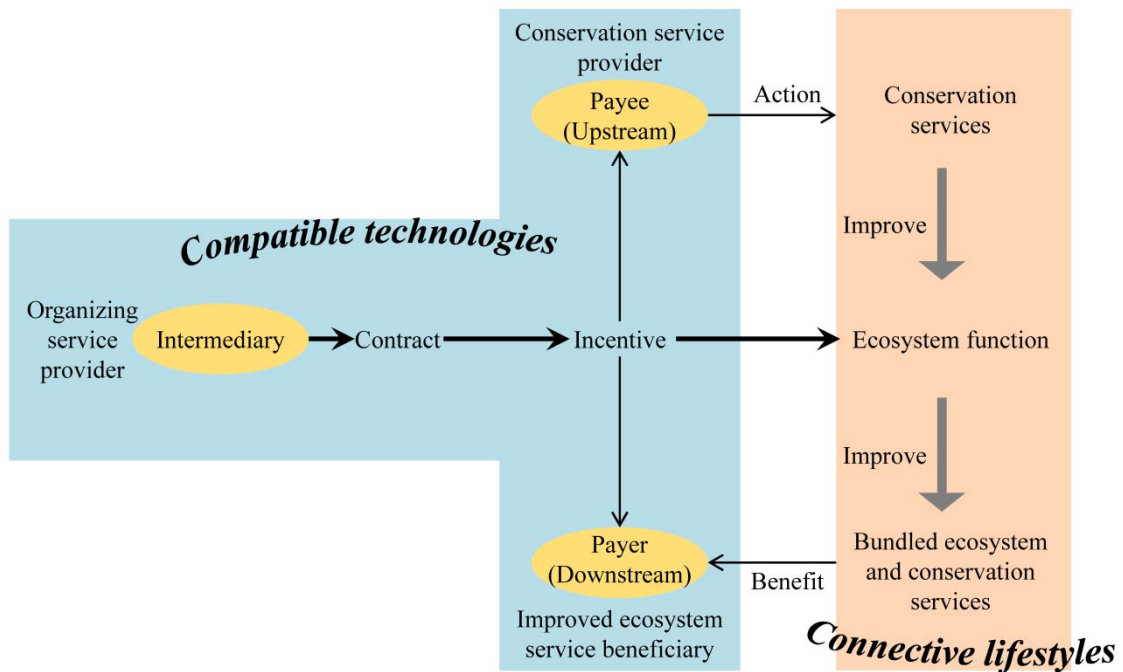
At a time of global climate change, societal resources are allocated largely based on the scales of targeted areas (Kollner et al., 2002; Ring, 2002; Hajkowicz, 2007). Subsequently, management of water resources, as in small watersheds and in small aquatic ecosystems, is confronted with poor local adaptation potentials, resulting from less flexible financial resources and vague cooperation regimes. Consequently, it is essential to strengthen the organizational capacities (Ivey et al., 2004) that enable watershed stakeholders to develop mutually re-enforced partnerships for protecting aquatic habitats (Bohn & Kershner, 2002) to sustain the most fundamental supporting ecosystem services (Millennium Ecosystem Assessment, 2005) of human societies and other biological communities. One promising approach for identifying and overcoming watershed stakeholder challenges in forming financial partnerships is the institutional approach of Payments for Ecosystem Services (PES).

The PES approach suggests that participants can be coordinated (Landell-Mills & Porras, 2002; Gutman, 2003; Hartmann & Peterson, 2004; Wunder, 2005; Smith et al., 2006; Leimona et al., 2007; Forest Trends, 2007) to form financial partnerships based on economic incentives through contract transactions (Engel et al., 2008; Ferraro, 2008; Jack et al., 2008) between upstream payees and downstream payers mediated by agreed intermediaries (Figure 1 (a)).

About 163 watershed-based PES programs (Figure 2) have been recognized in 34 developing countries (Lin & Nakamura, 2012), since the pioneering national PES program was implemented in Costa Rica in 1997 (Chomitz et al., 1998; World Bank, 2006; Pagiola, 2008). However, evaluation of the cost-effectiveness of the PES system and generalization of the PES approach remain two critical policy and research issues. Generalization of the PES approach requires incorporating the economic and institutional ideologies of the PES system within the cultural wisdom and scientific knowledge applicable to various aquatic and terrestrial ecosystems. Importantly, without sufficiently understanding of both the challenges and the potential contributions of the PES approach to managing the socioeconomic, cultural, and scientific inter-linkages of a local human society residing on a landscape, there is very little on which to base answers to the evaluation issue. In other words, it is very limiting to evaluate whether or not the PES approach is more cost-effective than an alternative approach, using traditional evaluation “standards”. The main reason is that current or traditional standards do not have a consistent framework within which to examine the institutional principles behind the PES approach, which specifically targets the ecosystem-human interface rather than either side alone.



(a)



(b)

Figure 1. Watershed-based Payments for Ecosystem Services (PES)

Note: (a) Partnership. (b) Lifestyle adaptation and technological innovation.

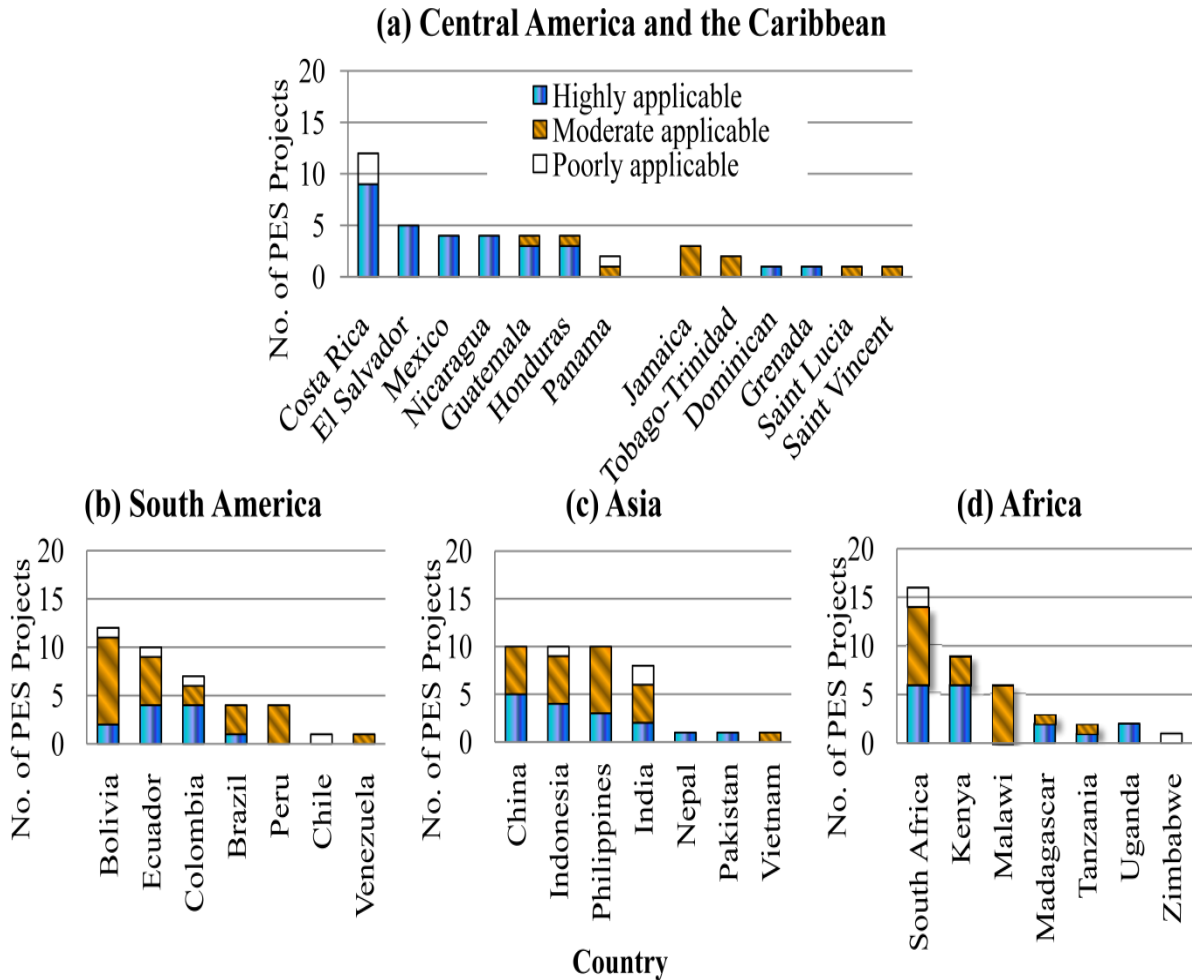


Figure 2. 163 watershed-based Payments for Ecosystem Services (PES) programs proposed in 34 developing countries

Source: Composed based on Table A1 in Lin & Nakamura, 2012, pp. 203-206.

This paper discusses some insights for adaptive aquatic ecosystem management gleaned from evidence of upstream-downstream financial partnerships on watershed scales, or watershed-based PES programs. It is intended to provide a socioeconomic perspective to bridge the domains of water resources management, watershed management, and aquatic ecosystem management, in order to substantially promote stakeholder behavioral adaptations at diverse scales for the common mission of achieving sustainable development in our societies. In this pursuit, a set of advanced programs suitable for revealing their partnership structures was selected from among the 163 cases and analysed. The features of the PES partnerships with broader implications for aquatic ecosystem management are discussed, and their reflections on understanding the relationships among the three water management domains are explored.

## 2. PES Partnership Structures

### 2.1 Advanced PES Programs

Of the 163 watershed-based PES programs, 46 programs implemented in 16 countries (Lin & Ueta, 2012) were relatively well documented. However, most PES literature provided little concrete information regarding the watershed context for the 46 PES programs examined. More specifically, for any given implemented PES program, there was little documentation regarding the geographic, hydrologic, ecological, and legislative scales, in comparison to the institutional backgrounds or institutional environments, to reflect the mechanisms of the implied PES partnerships (exceptions include Miranda et al., 2003; Echavarria et al., 2004; Kosoy et al., 2008).

Against this status, thirteen small-scale PES programs implemented in 13 developing countries were selected from the subset of 46 PES programs and utilized for a detailed examination. The 13 countries included Mexico, Guatemala, El Salvador, Honduras, Nicaragua and Costa Rica in Central America, Colombia, Brazil, Bolivia and Ecuador in South America, and China, Indonesia and India in Asia.

Regarding the institutional arrangements for the 13 PES programs, information from related PES literature was synthesized. The information included: (1) the name of the water body and the year of project initiation, (2) the identity and the names of the organizing intermediaries, (3) the identity of the upstream payees, (4) the conservation services provided by the payees, (5) the identity of the downstream payers, and (6) the ecosystem services demanded by the payers (Appendix 1).

### 2.2 Advanced PES Partnerships

Based on the institutional arrangements, information on the institutional environments of the respective PES programs was also collected, including statistics and studies on the towns, mountains, parks, rivers, lakes, coastal areas, watersheds and landscapes encompassed by the projects. The specific information gathered included:

- (1) the townships and the numbers of payees in a transaction year;
- (2) the townships and the numbers of payers in a transaction year;
- (3) the river systems within the watersheds along which the waterbodies were located;
- (4) the legislative and hydrological locations of the payees and payers; and
- (5) the hydrological distances in kilometers between the payees and the payers.

Items (1) and (2) represented the participation status in the PES programs (Appendix 2). Items (3), (4) and (5) reflected the partnership structures of the PES programs (Table 1) on the watershed scales. In particular, 4 out of the 13 river-/lake-/reservoir-focused PES programs were located within 154 large watersheds located across the globe (IUCN et al., 2003; Figure 3; Figure 4).

Table 1. Partnership structures of 13 advanced, small-scale PES programs

	Country/focal waterbody (watershed) <sup>a</sup>	Upstream payee and downstream payer		
		Payee (legislative) - tributary (hydrological) - payer (legislative) <sup>a</sup>	Distance (km) <sup>a</sup>	References <sup>b</sup>
<i>Central America</i>				
1	Mexico/Gavilanes R	M-U(3 <sup>rd</sup> )-T(2 <sup>nd</sup> )-D(4 <sup>th</sup> )-T(1 <sup>st</sup> )-C	19	01-04
2	Guatemala/Las Escobas R	M-U(3 <sup>rd</sup> )-T(1 <sup>st</sup> )-D(3 <sup>rd</sup> )-C	11	02, 05
3	El Salvador/Cara Sucia R	M-U(3 <sup>rd</sup> )-T(1 <sup>st</sup> )-D(4 <sup>th</sup> )-C	15	06-07
4	Honduras/Cumes R	M-U(4 <sup>th</sup> )-T(3 <sup>rd</sup> )-D(4 <sup>th</sup> )-T(2 <sup>nd</sup> )-C	6	08-09
5	Nicaragua/Los Caballos R	M-U(3 <sup>rd</sup> )-T(3 <sup>rd</sup> )-D(3 <sup>rd</sup> )-T(2 <sup>nd</sup> )-C	13	02, 10
6	Costa Rica/Segundo R	M-U(3 <sup>rd</sup> )-T(3 <sup>rd</sup> )-D(3 <sup>rd</sup> )-T(2 <sup>nd</sup> )-C	17	11-12
<i>South America</i>				
7	Colombia/Desbaratado R	H-U(3 <sup>rd</sup> )-T(3 <sup>rd</sup> )-D(3 <sup>rd</sup> )-T(2 <sup>nd</sup> )-C	53	13-14
8	Brazil/Piracicaba, Capivari & Jundiá R	M-U(3 <sup>rd</sup> )-T(4 <sup>th</sup> )-D(3 <sup>rd</sup> )-T(3 <sup>rd</sup> )-C	250	02, 15
9	Bolivia/Santa Rosa R	M-U(5 <sup>th</sup> )-T(7 <sup>th</sup> )-D(3 <sup>rd</sup> )-T(6 <sup>th</sup> )-C	35	16-17
10	Ecuador/Palahurco R	M-U(4 <sup>th</sup> )-T(4 <sup>th</sup> )-D(4 <sup>th</sup> )-T(3 <sup>rd</sup> )-C	32	18-19
<i>Asia</i>				
11	China/Hengjin L	M-T(5 <sup>th</sup> )-U(4 <sup>th</sup> )-L-D(4 <sup>th</sup> )-T(3 <sup>rd</sup> )-C	30	20-21
12	Indonesia/Besai R	M-U(4 <sup>th</sup> )-T(2 <sup>nd</sup> )-D(3 <sup>rd</sup> )-M-C	136	22-23
13	India/Sukhna L	M-T(4 <sup>th</sup> )-U(6 <sup>th</sup> )-L-D(3 <sup>rd</sup> )-T(3 <sup>rd</sup> )-C	26	24-25

Note: <sup>a</sup>Distance (km) – distance in kilometers between upstream payees and downstream payers. C – Coast, D – downstream, M – Mountain/Hill, L – Lake/Reservoir, R – River, T – tributary, and U – upstream. Numbers in the brackets denote the legislative tiers of the townships in respective countries or the hydrological orders of the tributaries in respective watersheds. <sup>b</sup>References for PES institutional arrangements: same as note “References” in Appendix 1. <sup>c</sup>References for watershed institutional environments: same as note “references” in Appendix 2.

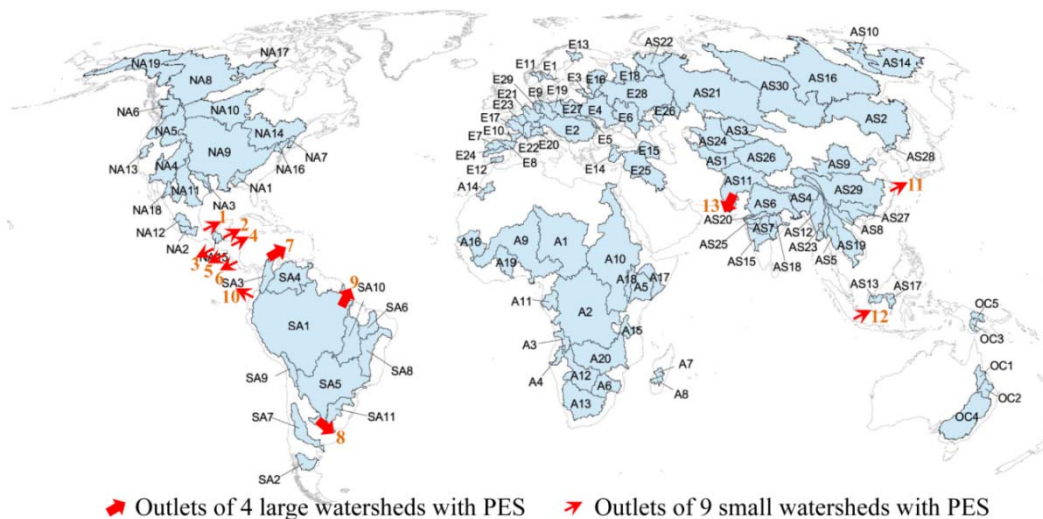


Figure 3. Locations of thirteen advanced, small-scale PES programs among 154 large watersheds and sub-watersheds in the world

Note: NA – North America, SA – South America, E – Europe, A – Africa, AS – Asia, OC – Oceania.

Source: maps are composed based on IUCN et al. 2003, [http://pdf.wri.org/watersheds\\_2003/gm1.pdf](http://pdf.wri.org/watersheds_2003/gm1.pdf), with permission granted; the detailed water course of the watersheds are listed in Appendix 1; and other references are listed in Appendix 2.

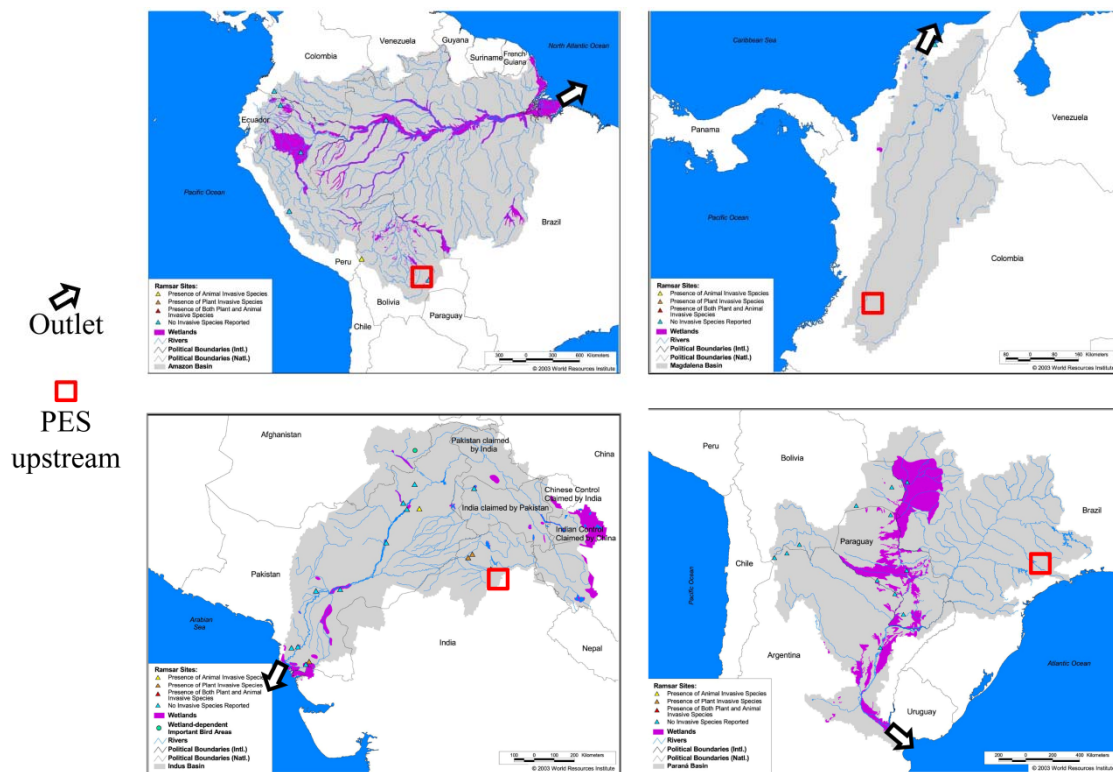


Figure 4. Four advanced, small-scale PES programs in upstream areas of large watersheds  
Source: Composed based on IUCN et al., 2003, [http://pdf.wri.org/watersheds\\_2003/as12.pdf](http://pdf.wri.org/watersheds_2003/as12.pdf),  
[http://pdf.wri.org/watersheds\\_2003/sa13.pdf](http://pdf.wri.org/watersheds_2003/sa13.pdf), [http://pdf.wri.org/watersheds\\_2003/sa1.pdf](http://pdf.wri.org/watersheds_2003/sa1.pdf),  
[http://pdf.wri.org/watersheds\\_2003/sa15.pdf](http://pdf.wri.org/watersheds_2003/sa15.pdf), with permission granted

### 3. Features of PES Partnerships

Three key features of the PES partnerships examined, useful for aquatic ecosystem management, were: (1) institutional incentives, (2) participation units, and (3) organizing scopes or boundaries.

#### 3.1 Institutional Incentives for Water Resources Management

Formed by organizing intermediaries, downstream payers, and upstream payees, the PES partnerships revealed three main institutional incentives (Figure 1 (b)): (1) lifestyle adaptation of upstream payees to provide conservation services (e.g., afforestation instead of deforestation in headwater areas), (2) lifestyle adaptation of downstream payers to recognize the values of bundled conservation and ecosystem services (e.g., water purification through soils), with ecosystem services provided by ecosystem functions (e.g., the inland section of the hydrological cycle), and (3) technological innovation by organizing intermediaries for supporting the lifestyle adaptations on the watershed scale.

#### 3.2 Participation on Watershed Scales

The PES partnerships reflected the third legislative tier of a country as a common participation unit for both upstream payees and downstream payers, albeit various legislative



distances inbetween (Figure 5). The third legislative tier refers to municipalities in Mexico, Guatemala, El Salvador, Honduras, Nicaragua, Brazil and Indonesia, provinces in Colombia and Ecuador; and, cantons, cities and districts in Costa Rica, China and India, respectively. The legislative distances are counted as the sum of hierarchies from the immediately higher common tier for both the payee and the payer, to the tier of the payee and the tier of the payer. For example, the simplest and the most complicated partnerships were, PES09 (Bolivia) and PES13 (India), respectively. The higher the common tier, the more complicated the PES partnership, since, should a PES contract be breached, a corresponding level of court would be required to determine the expected settlement.

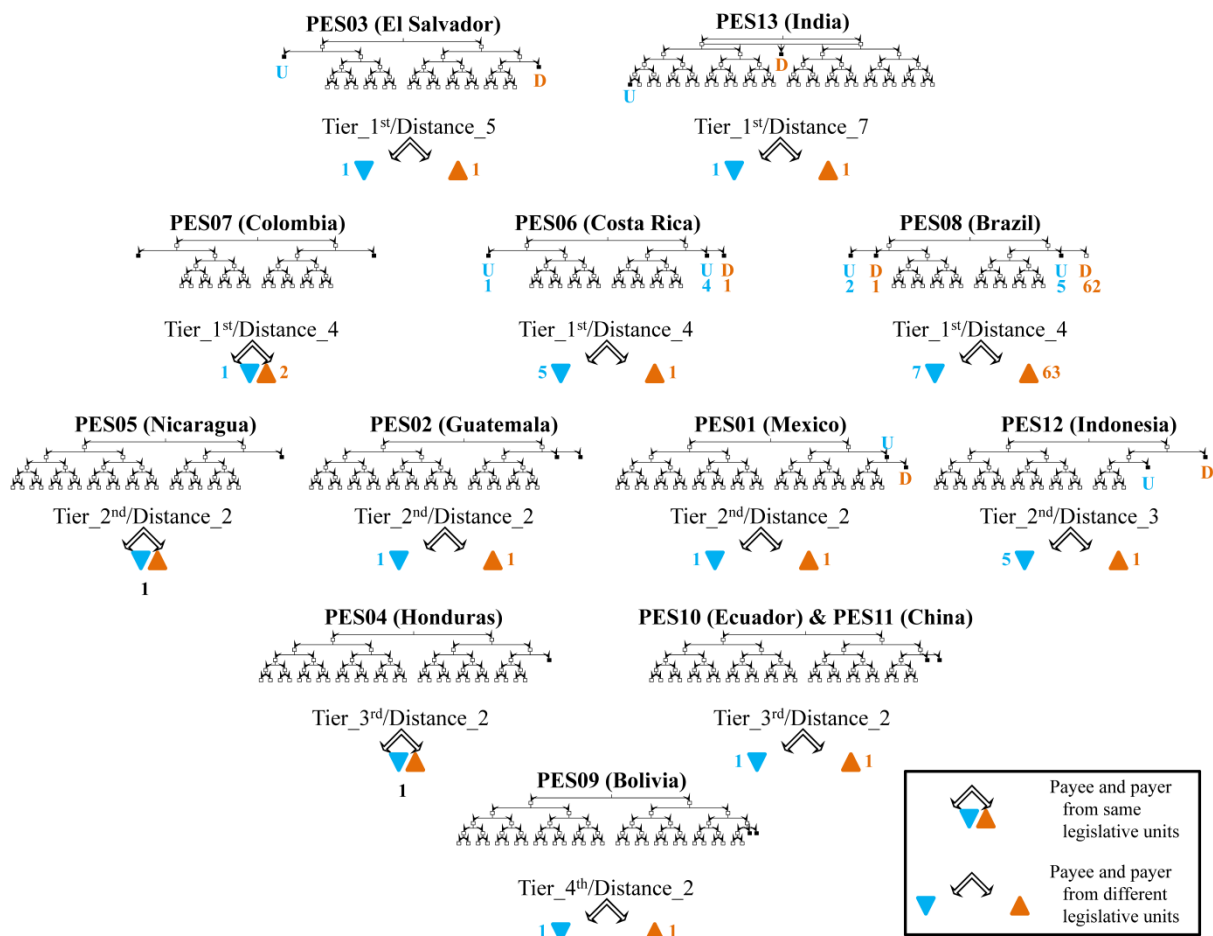


Figure 5. Legislative and hydrological partnership structures of the 13 PES programs  
Note: D – downstream township, U – upstream township. An empty box denotes a representative legislative unit in the respective legislative tier. A filled box denotes the specific legislative units of PES payees and payers. Structures without U and D reflect the symmetric legislative locations of the respective payees and payers.

Three types of PES partnerships, relative to watersheds, also could be distinguished:

- PES partnership type I applied to first (i.e., mainstream) or second hydrological order small rivers as the main water sources to coastal towns located outside of larger watersheds; e.g.,

Coatepec city next to the Papaloapan watershed in Mexico (PES01). Similar cases are PES02 (Guatemala) and PES03 (El Salvador).

- PES partnership type II applied to third or greater hydrological order large rivers as critical water sources for geographical locations of national importance, whether for agriculture, modernization, politics and/or hydrology; e.g., Causa valley in the Magdalena watershed in Columbia (PES07). Similar cases are PES08 (Brazil), PES12 (Indonesia) and PES13 (India).
- PES partnership type III applied to various hydrological order of rivers to downstream towns experiencing acute water quantity reduction and/or water quality deterioration, the status of which could be directly improved by land users immediately (< 40 km) upstream; e.g., farmers in Honduras (PES04), Nicaragua (PES05), Costa Rica (PES06) and Ecuador (PES10), foresters in Bolivia (PES09), and urban residents in China (PES11).

### *3.3 Organizing Scopes for Aquatic Ecosystems*

Since the upstream and downstream PES participants were not constrained to specific legislative or hydrological units, the PES partnerships indicated the organizing scopes of the PES programs as being superior to both the legislative and the hydrological boundaries. Such a feature has direct and significant implications for the coordination difficulties induced by the inconsistency between legislative, hydrological and socioeconomic boundaries in integrated water resources management. In particular, reconciling these difficulties suggests that, for PES programs to succeed, organizing scopes at the entrepreneurship level would be required to discover opportunities to transform social demands into social values.

The behavioral perspective (Gartner, 1988; Thornton, 1999) of entrepreneurship emphasizes the greater benefit of promoting “entrepreneurship” (i.e., creation of new organizations) over defining “entrepreneurs” (i.e., founders of new organizations). Indeed, the PES programs all reflected the importance of partnerships not only in the form of spatial cooperation at a specific temporal point, but also in defining a vision for developing new organizations to improve long-term ecosystem management. Such a vision is particularly crucial for aquatic ecosystem management since it is the domain that connects both water resources management and watershed management, which in turn underpins the healthy and sustainable development of every human society at any location on our planet.

Two visions can be reflected by the PES partnership features to define the relationships between entrepreneurship and aquatic ecosystem management:

- Vision 1: connective lifestyles for individual stakeholders (e.g., urban and rural citizens) residing in watersheds, with a transformation from benefiting from ecosystem services to providing conservation services; and
- Vision 2: compatible technological innovation for organizational stakeholders (e.g., municipal governments and manufactures) acting on landscapes, with a transformation from supplying latent and disconnected organizing services to strengthening systematic and accountable organizing services.

Aside from partnerships and entrepreneurships for adaptive aquatic ecosystem management

on the watershed scale, the connectivity between individuals, the compatibility of technologies, and the necessary institutional changes from the individual level to the organizational level, reflect the following important and interrelated institutional aspects:

- Organizing services infrastructure similar to but more broadly based than that of existing public service infrastructure; e.g., water, electricity, transportation and communication (OECD, 2010);
- Social capital, i.e., networks, shared norms, and trust (Putnam, 1995); and
- Interactive governance, i.e., interactions taken to solve societal problems and to create societal opportunities (Kooiman et al., 2005).

#### **4. Discussions and Conclusion**

The three key features of the PES partnerships reflected from the 13 advanced, small-scale PES programs collectively suggest the needs and prospects for developing an integrated water governance system to connect the three thus far detached water management dimensions – water resources management, watershed management and aquatic ecosystem management. One prospect of generalizing the PES partnership rationales resides on the fact that the PES organizing boundaries can take precedence over both legislative boundaries and hydrological tiers. Indeed, the analysis in this study has demonstrated that upstream and downstream participants in PES programs were not constrained to specific legislative or hydrological boundaries. Rather, they belonged to legislative units of same, different or mixed legislative tiers, ranging from the 3<sup>rd</sup> to the 6<sup>th</sup> tiers of government; they resided in watershed sections confined between different hydrological orders, ranging from the 1<sup>st</sup> order (i.e., mainstream) to 7<sup>th</sup> order tributaries within the watersheds. On the other hand, one significant challenge for such prospect would be a sound theoretical framework to integrate the governance aspects of institutional incentives, participation units and organizing scopes, and of more fundamental socioeconomic issues such as transaction costs and property rights. Without such a theoretical framework, the important institutional aspects of partnerships, entrepreneurships, organizing services infrastructure, social capital, and their interrelated roles in a governance system could not be effectively incorporated with current aquatic management systems. Similarly, nor could these aspects be effectively incorporated to reflect the necessary interactions between managing aquatic ecosystems and managing terrestrial ecosystems. An explorative analysis will be given in another publication (Lin & Thornton 2013). Subsequent topics for investigation arising from this line of reasoning could provide a wider horizon for promoting new management philosophies for both lifestyle adaptation and technological innovation. As such, we invite various professionals and kindred spirits to join in the glorious exploration of realizing a dream that has been long imagined, a vision which would be called by many as sustainable development of human societies in the adaptive, vivacious and invaluable Earth ecosystem.

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## Appendices

### Appendix 1. Institutional arrangements of 13 advanced, small-scale Payments for Ecosystem Services (PES) programs

Country (year; waterbody) <sup>a</sup>	Organizing intermediary <sup>b</sup>	<sup>c</sup>
1 Mexico (2003; Gavilanes R > La Antigua R >> Mexico G > Atlantic O, < Cofre de Perote V < Sierra Madre Oriental M))	National gov. (CONAFOR, PSAH), local gov. (FIDECOAGUA)	01-04
2 Guatemala (2001; Las Escobas R >> Honduras G > Atlantic O)	Intl. donors (GTZ, TNC), intl. NGOs (PROARCA, USAID)	02, 05
3 El Salvador (2001; Cara Sucia R >> Pacific O)	Local gov. (Agua, Prosaguas)	06-07
4 Honduras (2002; Cumes R > Otoro R > Uluá R >> Caribbean S)	Intl. donor (SDC), local NGO (JAPOE)	08-09
5 Nicaragua (2003; Los Caballos R > El Gallo R > Negro R >> Fonseca G > Pacific O)	Intl. donor (SDC-PASOLAC)	02, 10
6 Costa Rica (2001; Segundo R > Virilla R > Tarcoles R >> Pacific O)	National gov. (FONAFIFO), local NGO (FUNDECOR)	11-12
<i>South America</i>		
7 Colombia (1991; Desbaratado R > Causa R > Magdalena R >> Caribbean S)	Regional asso. (CVC), local asso. (ASOCANA, ASODES)	13-14
8 Brazil (1989; Piracicaba, Capivari and Jundiá R > Tiete R > Parana R > La Plata R >> Atlantic O)	Regional NPO (PCJ)	2, 15
9 Bolivia (2003; Los Negros R > Yapacani R > Grande R > Mamore R > Madeira R > Amazon R >> Pacific O)	Local NGO (Natura Bolivia)	16-17
10 Ecuador (2001; Palahurco R > Pisque R > Chota R > Mira R > Amazon R >> Atlantic O, < Andean M)	Intl. donors (FAO and IAF), local NGO (CEDERENA)	18-19
<i>Asia</i>		
11 China (2000; L Hengjin > Dongyang R > Jinhua R > Lan R > Qiantang R >> Hanzhou G > Pacific O)	Local gov. (Zhejiang)	20-21
12 Indonesia (2000; Besay R (Indonesia, > Tulang Bawang R >> Java S)	Intl. donors (Ford, DFID), intl. NGO (ICRAF), local NGOs (Watala, Yacili)	22-23
13 India (1979; L Sukhna > Sukhna R > Ghaggar R > Indus R >> Arabian S; < Sukhna and Kansal R < Siwalik M < Himalayas M)	Intl. donor (Ford), local asso. (HRMS), local NGO (CSWCRTI)	24-25

<sup>a</sup> Water courses between payees and payers, downward (“>”) into (“>>”) seas/oceans, and upward (“<”) to mountains. asso. – association, gov. – government, intl. – international, NGO – non governmental organization, NPO – non profit organization. G – Gulf, L – Lake/Reservoir, M – Mountain/Hill, O – Ocean, R – River, S – Sea, year – year of initiation. <sup>b</sup>ASOCANA – Association of Sugar Producers, ASODES – Association of Users of the River Desbaratado Watershed, CEDERENA – Ecuadorean Corporation for the Development of Renewable Natural Resources DFID – UK Department for International Development, CONAFOR – Comision Nacional Forestal (National Forestry Commission of Mexico, CSWCRTI – Central Soil and Water Conservation Research and Training Center Institute, CVC – Cauca Valley Corporation, FAO – Food and Agriculture Organization, FIDECOAGUA – Fund for the Promotion, Preservation and Payment for Forest Environmental Services in the Mountain areas of Coatepec in Veracruz, FONAFIFO – National Forestry Fund, FUNDAECO – Fundacion para el Ecodesarrollo y la Conservacion, FUNDECOR – Foundation for the Development of the Central Volcanic Range, GTZ – German Cooperation Agency, HKM – Community-owned Forest Programme, HRMS – Hill Resource Management Society, IAF – Inter-America Foundation, ICRAF – International Centre for Research in Agroforestry, JAPOE – Council for Administration of Water and Sewage Disposal, PASOLAC – Program for Sustainable Agriculture in the Hillside of Central America, PCJ – Piracicaba, Capivari and Jundiá Rivers Watershed Committees, PROARCA – Regional Environmental Program for Central America, PSAH – Payments for Hydrological Environmental Services Program, SDC – Swiss Agency for Development and Cooperation, TNC – Nature Conservancy, and USAID – US Agency for International Development. <sup>c</sup>References: 1 – Blanco and Rojo 2005, 2 – Porras and Neves 2006, 3 – Scullion et al. 2011, 4 – World Bank 2011, 5 – Corbera et al. 2007, 6 – Herrador and Dimas 2000, 7 – Rosa et al. 2003, 8 – World Bank 2004, 9 – Kosoy et al. 2007, 10 – Perez et al. 2007, 11 – Miranda et al. 2003, 12 – Rojas and Aylward 2003, 13 – Echavarría 2002, 14 – Greiber 2009, 15 – Da Silva and Folegatti 2009, 16 – Vargas 2004, 17 – Asquith et al. 2008, 18 – Echavarría et al. 2004, 19 – Wunder 2011, 20 – CCICED 2006, 21 – Zheng and Zhang 2006, 22 – Suyanto et al. 2007, 23 – Pasha and Leimona 2011, 24 – Sengupta et al. 2003, 25 – Agarwal and Narain 2010.

## Appendix 1. (Continued)

Upstream Payee <sup>b</sup>		Conservation services provided
<i>Central America</i>		
1	Farmers	Reforestation
2	FUNDAECO (local NGO)	Constructing buffer strip (Cerro San Gil Ecological Reserve)
3	SalvaNatura (local NGO)	Park guardians for administration, operation and maintenance (El Imposible National Park)
4	Farmers	Organic manure production from coffee pulp processing with earthworm culture (Montecillos Nature Reserve)
5	Farmers	Building rows of stone barriers in critical water infiltration points and stone ditches in creeks with risk of erosion
6	Farmers	Conservation and natural regeneration and reforestation (Braulio Carrillo National Park)
<i>South America</i>		
7	Farmers	Reforestation, erosion control, springs and waterways protection
8	Foresters employed by PCJ	Plantation and maintenance of riparian areas with a reforestation plan
9	Foresters	Conserving cloud forest
10	Farmers	Protecting native vegetation with a land management plan
<i>Asia</i>		
11	Residents	Water diversion project and conservation activities
12	Farmers in HKM	Multistrata coffee system (i.e., protecting remaining forests, planting timber and fruit trees in coffee farms)
13	Farmers	Protection of forestland from grazing, water harvesting on farmland, construction of rain water collection dams (Kansal Ki Khol Reserved Forest)
Downstream Payer <sup>b</sup>		Ecosystem services demanded
<i>Central America</i>		
1	Residents represented by Coatepec Municipal Water Utility	Bundled water and soil quantity and quality
2	Residents represented by Empresa Hydroelectric Company	Water quantity (stable streamflow)
3	Residents	Bundled water quantity and quality
4	Residents	Bundled water quantity and quality
5	Residents represented by Municipal Environmental Commission	Bundled water quantity and quality
6	Residents represented by Heredia Public Service Company	Water quantity (stable streamflow)
<i>South America</i>		
7	Farmer members of ASODES and ASOCANA	Bundled water quantity and quality
8	Residents represented by Piracicaba Water and Sanitation Utility Company	Water quality (reduced sediment)
9	Farmers	Water quantity (increased streamflow)
10	Residents	Water quantity (increased streamflow)
<i>Asia</i>		
11	Residents	Water quantity (increased streamflow)
12	Residents represented by the central government	Bundled water quantity and quality
13	Residents	Bundled water and soil quantity and quality

**Appendix 2. Participation of 13 advanced, small-scale PES programs**

Country (year) <sup>a</sup>	Upstream payees		No.	d
	Township <sup>b</sup>			
<i>Central America</i>				
1	Mexico (2005)	Coatepec municipality (3 <sup>rd</sup> ) in Veracruz state (2 <sup>nd</sup> )	110	01-04
2	Guatemala (2002)	Livingston municipality (3 <sup>rd</sup> ) in Izabal department (2 <sup>nd</sup> )	1	05-08
3	El Salvador (2001)	Concepcion de Ataco and Tacuba municipalities (3 <sup>rd</sup> ) in Ahuachapan department (2 <sup>nd</sup> )	1	09-11
4	Honduras (2004)	Jesus de Otoro community (4 <sup>th</sup> ) in Jesus de Otoro municipality (3 <sup>rd</sup> ) in Intibuca department (2 <sup>nd</sup> )	4	12-14
5	Nicaragua (2005)	San Pedro del Norte municipality (3 <sup>rd</sup> ) in Chinandega department (2 <sup>nd</sup> )	5	15-18
6	Costa Rica (2002)	Santa Barbara, Barva, San Rafael and San Isidro cantons (3 <sup>rd</sup> ) in Heredia province (2 <sup>nd</sup> ) and Moravia canton (3 <sup>rd</sup> ) in San Jose province (2 <sup>nd</sup> )	21	19-21
<i>South America</i>				
7	Colombia (2000)	Florida province (3 <sup>rd</sup> ) in Cauca Valley department (2 <sup>nd</sup> ) and Miranda and Padilla provinces (3 <sup>rd</sup> ) in Cauca department (2 <sup>nd</sup> )	100	22-24
8	Brazil (2000)	Joanopolis, Piracaia, Nazare Paulista, Mairipora and Analandia municipalities (3 <sup>rd</sup> ) in Sao Paulo state (2 <sup>nd</sup> ) and Toledo and Camanducaia municipalities (3 <sup>rd</sup> ) in Minas Gerais state (2 <sup>nd</sup> )	137,618	25-27
9	Bolivia (2007)	Santa Rosa community (5 <sup>th</sup> ) in Pampagrande municipality (4 <sup>th</sup> ) in Florida province (3 <sup>rd</sup> ) in Santa Cruz department (2 <sup>nd</sup> )	46	28-30
10	Ecuador (2001)	Mariano Acosta parish (4 <sup>th</sup> ) in Pimampiro canton (3 <sup>rd</sup> ) in Imbabura province (2 <sup>nd</sup> )	22	31-33
<i>Asia</i>				
11	China (2000)	Dongyang county (4 <sup>th</sup> ) in Jinhua city (3 <sup>rd</sup> ) in Zhejiang province (2 <sup>nd</sup> )	787,892	34-37
12	Indonesia (2005)	Sumber Jaya district (4 <sup>th</sup> ) in West Lampung municipality (3 <sup>rd</sup> ) in Lampung province (2 <sup>nd</sup> )	16	38-41
13	India (1991)	Sukhomajri village (6 <sup>th</sup> ) in Pinjore town (5 <sup>th</sup> ) in Ambala division (4 <sup>th</sup> ) in Panchkula district (3 <sup>rd</sup> ) in Haryana state (2 <sup>nd</sup> )	97	42-46

<sup>a</sup>Year – year of transaction. <sup>b</sup>Township - legislative hierarchies in the country system. For example, in PES10, “Mariano Acosta parish (4<sup>th</sup>) in Pimampiro canton (3<sup>rd</sup>) in Imbabura province (2<sup>nd</sup>)” refers that a parish is under a municipality which is under a province which is the second level legislative unit in Ecuador. <sup>c</sup>In PES08, the 62 municipalities include: Aguas de Sao Pedro, Americana, Amparo, Artur Nogueira, Atibaia, Bom Jesus dos Perdões, Bragança Paulista, Cabreúva, Campinas, Campo Limpo Paulista, Capivari, Charqueada, Cordeiropolis, Corumbatai, Cosmópolis, Elias Fausto, Holambra, Hortolandia, Indaiatuba, Ipeuna, Iracemópolis, Itapeva, Itatiba, Itupeva, Jaguariuna, Jarinu, Jundiá, Limeira, Louveira, Moji-Mirim, Mombuca, Monte Alegre do Sul, Monte Mor, Morungaba, Nova Odessa, Paulinia, Pedra Bela, Pedreira, Pinhalzinho, Piracicaba, Rafard, Rio Claro, Rio das Pedras, Saltinho, Salto, Santa Barbara d’Oeste, Santa Gertrudes, Santa Maria da Serra, Santo Antonio de Posse, Sao Pedro, Socorro, Sumare, Tuiuti, Valinhos, Vargem, Varzea Paulista and Vinhedo. The 8 big cities (each with > 200,000 residents) in Sao Paulo state include: Americana, Campinas, Jundia, Limeira, Piracicaba, Rio Claro, Santa Barbara d’Oeste, and Sumare. <sup>d</sup>References: 1 – Board of Regents 1975, 2 – Castellon et al. 2008, 3 – Del Angel-Perez et al. 2011, 4 – Mexico INEGI 2011, 5 – Yanez et al. 1999, 6 – Thattai et al. 2003, 7 – UNEP 2005, 8 – Guatemala INE 2002, 9 – USACE 1998b, 10 – El Salvador MINEC 2009, 11 – Kelly 2009, 12 – Mastin 2002, 13 – Honduras INE 2006, 14 – Kocsis 2011, 15 – WCS 1998, 16 – Perez et al. 2007, 17 – Nicaragua INIDE 2009, 18 – Nicaragua INETER 2012, 19 – Costa Rica IFAM 1985, 20 – Barrantes and Gamez 2007, 21 – Costa Rica INEC 2011, 22 – Echavarría 2002, 23 – Restrepo et al. 2006, 24 – Colombia DANE 2010, 25 – Formiga-Johnsson and Kemper 2005, 26 – da Silva and Folegatti 2009, 27 – Brazil IBGE 2010, 28 – Herzog et al. 2001, 29 – Bolivia INE 2010, 30 – Bolivia IGM 2012, 31 – USACE 1998a, 32 – Echavarría et al. 2004, 33 – Ecuador INEC 2010, 34 – China NBS 2003, 35 – Liu et al. 2006, 36 – Zheng and Zhang 2006, 37 – Fang et al. 2008, 38 – Arifin 2006, 39 – Manik 2008, 40 – Indonesia BPS, 41 – Indonesia KPU 2012, 42 – Singh 2002, 43 – India MWR 2007, 44 – Singh and Tandon 2008, 45 – India Census 2011, and 46 – Lawler 2011.

## Appendix 2. (Continued)

Downstream payers		
	Township <sup>b,c</sup>	No.
<i>Central America</i>		
1	Coatepec city (4 <sup>th</sup> ) in Coatepec (3 <sup>rd</sup> ) municipality in Veracruz state (2 <sup>nd</sup> )	79,787
2	Puerto Barrios municipality (3 <sup>rd</sup> ) in Izabal department (2 <sup>nd</sup> )	81,078
3	Cara Sucia canton (4 <sup>th</sup> ) in San Francisco Menendez municipality (3 <sup>rd</sup> ) in Ahuachapan department (2 <sup>nd</sup> )	8,500
4	Same	5,200
5	Same	4,534
6	Heredia canton (3 <sup>rd</sup> ) in Heredia province (2 <sup>nd</sup> )	167,389
<i>South America</i>		
7	Same	1,620
8	62 municipalities (3 <sup>rd</sup> ) in Sao Paulo state (2 <sup>nd</sup> ) and Extrema municipality in Minas Gerais state (2 <sup>nd</sup> )	4,519,681
9	Los Negros community (5th) in Pampagrande municipality (4th) in Florida province (3rd) in Santa Cruz department (2nd)	2,970
10	Pimampiro parish (4 <sup>th</sup> ) in Pimampiro canton (3 <sup>rd</sup> ) in Imbabura province (2 <sup>nd</sup> )	1,350
<i>Asia</i>		
11	Yiwu county (4 <sup>th</sup> ) in Jinhua city (3 <sup>rd</sup> ) in Zhejiang province (2 <sup>nd</sup> )	668,431
12	Way Kanan, Lampung Utara, Tulangbawang Barat and Tulangbawang municipalities (3 <sup>rd</sup> ) in Lampung province (2 <sup>nd</sup> )	1,914,156
13	Chandigarh city (3 <sup>rd</sup> ) as the capital city of both Haryana and Punjab provinces (2 <sup>nd</sup> ) and as Chandigarh union territory (2 <sup>nd</sup> )	642,015

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