

Cost-benefit Analysis of Seedling Production on Floating Beds in a Few Selected Areas of Bangladesh

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Abstract

The aim of this study was to calculate the cost benefit analysis and economic viability of seedling production on the floating bed at Nazirpur Upazila in Pirojpur district of Bangladesh. The study area was selected purposively and 50 households (HHs) were surveyed through purposive sampling technique from a population of 80 households. From the results of those primary data, it was found that 68% farmers were engaged in seedling production as business purpose, and 30% as both own and business, 21 vegetables and spices seedlings were cultivated in the studied area. Average per square meter cost for floating seedling cultivation

found BDT (Bangladeshi taka) 281 and benefit was BDT 401. The net benefit of floating agriculture found BDT 120 and with a BCR of 1.43. Income from floating seedlings mainly utilized in winter vegetable cultivation (Kandi), mainstream agriculture, business, house development and land purchase etc. Fifty percent (50%) of the floating farmers mentioned various constraints regarding floating seedling production such as lack of government aid, higher interest from NGOs and lack of capital. Among the surveyed respondents, 64% agreed that floating cultivation is effective to combat climate change and 76% replied as beneficial to the environment. Although floating agriculture is an indigenous age-old practice in the South-western region of Bangladesh, it can be replicated with the help of subsidy and agro-technology.

Keywords: benefit cost ratio, floating cultivation, indigenous method, net present value

1. Introduction

Today across the globe climate change has appeared as our misfortune (Pavel *et al.*, 2014). There are frequent changes of weather events in low-lying coastal zones all over the world (Uyigue & Agho, 2007). People are being confronted against the adverse effects of climate change, it is simply a matter of changes in weather patterns which is already a matter of survival; too little water or too much, not enough food to go around, risks to safety and security (Rahman & Alam, 2003; CARE, 2011).

The economy of Bangladesh is mostly based on agriculture and vulnerable to climate change impacts (Easterling *et al.*, 2007). Geographically Bangladesh is the most climate induced vulnerable country in the world (Dasgupta *et al.*, 2016). In 2017, Global Climate Risk Index has ranked Bangladesh at 6th position as the most affected country (Kreft *et al.*, 2016) by the impacts of weather-related loss events like storms, floods and heat waves. These days, Bangladesh experiencing shorter winter season due to climatic reason which is liable for less food production. To be sustainable in food production, it is high time for Bangladesh to adapt with this situation. Besides new technology adoption, Indigenous methods can be effective in this phenomenon. The farmers of southern districts (Barisal, Pirojpur, Gopalganj, Shatkhira etc.) of Bangladesh practicing indigenous cultivation (Haq *et al.*, 2004), known as floating cultivation referred to “*Vasoman Chash*” (Haq *et al.*, 2016) an age-old traditional practice continuing for centuries. It provides adaptation benefits through crop production during monsoon season in waterlogged areas (Rahman, 2014).

Floating cultivation, simply stated, is growing of seedlings and crops on water without soil (Haq, 2009) which is one of the forms of Hydroponics. Both natural and artificial floating beds are used (John *et al.*, 2009) for agriculture in many tropical wetlands of the world. Water hyacinth is the major ingredient of soilless cultivation (Irfanullah *et al.*, 2008) to make floating bed locally known as *dhap*. Farmers make the bed as their desired size and shape. After construction of bed saplings are put on the bed. Two widely used methods such as ball (*guti, tema*) method and spreading seed directly on the bed are used for seed germination (SATNET, 2014).

Seedling production is very much attractive and profitable than vegetable production. The

farmers of few sub-districts of Pirojpur and Barisal produce seedling as the commercial purpose. Nesarabad, in the North-eastern part of Pirojpur District, is one of the main suppliers of seedling (Islam & Atkins, 2007) all over the country. In each season, farmer can sell three to four cycle of seedling from one bed. The floating seedlings may help to eradicate poverty by increasing food security and creating women empowerment (Pavel *et. al.*, 2014). The present research attempts to calculate cost-benefit analysis and viability of floating seedling cultivation in the wetland areas of Bangladesh.

2. Materials and Methods

2.1 Location of the Studied Areas

The research work was performed in two villages at Nazirpur Upazila in Pirojpur District (Figure 1 and Figure 2). The Global Positioning System (GPS) coordinate values of each village are given in Table 1.

Table 1. GPS Coordinate Values of Different Villages

District	Upazila	Union	Village	Longitude	Latitude
Pirojpur	Nazirpur	Kalardoania	Mugarjhor	22.8078	90.0351
		Deaulbari dobra	Manoharpur	22.8358	90.0271

Source: http://en.banglapedia.org/index.php?title=Nazirpur_Upazila

Nazirpur Upazila has an area of 233.63 sq. km. The temperature ranges from maximum 29.9 °C to minimum 19 °C and annual rainfall 1975 mm. Nazirpur has an average literacy rate of 57.50%. Ownership of agricultural land: landowner 76.10% and landless 23.90%. The ecology of the two villages of Nazirpur was more or less same. Economy of Nazirpur is mostly based on farming and fishing. Most of the lands are lowland and marshy. Wetlands for fishing are available in Mugarjhor and Manoharpur villages.

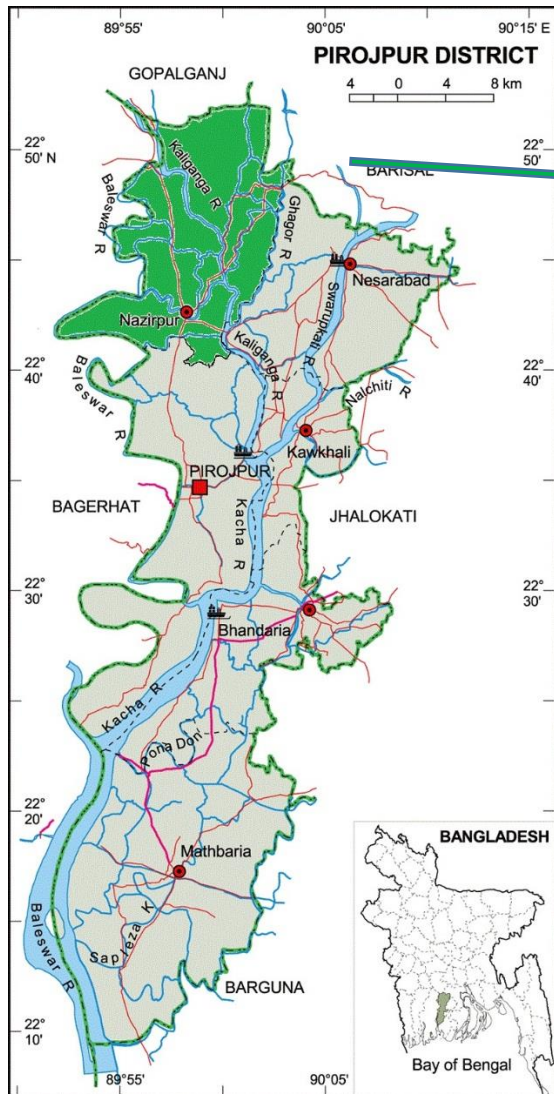


Fig 1: Map showing the Nazirpur Upazila in Pirojpur District

Source:

<http://lib.pmo.gov.bd/maps/images/pirojpur/Pirojpur-district.gif>

Fig 2: Map of Nazirpur Upazila showing the working village

Source:

<http://lib.pmo.gov.bd/maps/images/pirojpur/Nazirpur.gif>

2.2 Sampling Technique, Sample Size and Data Source

Some areas of Barisal and Pirojpur district of Barisal Division are the only source of floating seedling agriculture. Nazirpur and Nesarabad thana of Pirojpur district are famous for floating seedling production. This study purposively selected Nazirpur Upazila as study area only because of highest number farmers of this area were practicing floating seedling in Bangladesh. Only two villages (Mugarjhor & Manoharpur) of Nazirpur Upazila produced floating seedling and sample were selected from these villages. A population of 80 households were identified from the local floating farmer's club as sampling frame and all units of the population were planned for data collection. Data were collected from the

members of the households who were directly involved in floating seedling production. Out of 80 households, only 50 were found at their home at the time of interview.

2.3 Data Collection Technique

All the data accumulated for the present study was considered as primary source because of face to face interview with the help of structured questionnaire with balanced combination of both closed and open-end questions and the same was pre-tested before finalization. The respondents were briefed about the objectives of the study before conducting the actual interview. All the interviews were conducted in Bengali and the interviews were recorded with the consent of the respondents. Besides, the researcher took field notes, made observations as well as photos of the areas. It was explained to the floating seedling farmers that the study was purely academic. Interviews were normally conducted at the respondent's house at their leisure period.

2.4 Method of Data Processing and Analysis

In order to find out the Cost Benefit Analysis (CBA) of the floating seedling production, the research included the financial analysis considering the timing of benefit and cost throughout the rotation period of seedlings. Discounted cost and discounted revenue measurement were used in the research.

$$BCR = \sum_{t=0}^n [B_t / (1+r)^t] / [C_t / (1+r)^t]$$

$$NPV = \sum_{t=0}^n \frac{(B_t - C_t)}{(1+r)^t}$$

Where,

BCR is the benefit cost ratio, NPV is the net present value, B_t is the benefit in each year, C_t is the cost in each year, t is the time, $t = 0, 1, 2, \dots, n$; n is the number of years, and r the interest (discount) rate (assuming 0.10).

The BCR is a relative measure, which is used to compare discounted benefit per unit of discounted cost. The NPV is an absolute measure, which estimates the net worth of seedling by subtracting total revenue from total cost.

3. Results and Discussion

3.1 Socioeconomic Characteristics of the Farmers

The Socioeconomic Characteristics of the farmers involved with seedling production on floating beds are presented in Table 2. It was observed that average of age and family members of the farmers were 38.54 years and 4.98 persons, respectively. Although the

homestead area ranged between 4-74 decimals¹ with average 18.51 decimals, landless farmers were also identified regarding own cultivable land with highest 222 decimals. Most of the studied farmers cultivated on leased lands having an average 45.54 decimals. Average monthly income of floating seedling farmers obtained BDT 15160 while expenses identified was BDT 12240 per month.

The study also revealed that 94% respondents were male. The primary level education was highest (34%) among the farmers followed by Junior School Certificate (JSC) 20% and Higher Secondary Certificate (HSC) 6%, although a large number (30%) was illiterate.

Table 2. Socioeconomic Characteristics of the respondents

Variable	Minimum	Maximum	Mean	SD
Age	20	65	38.54	10.65
Family member	2	9	4.98	1.55
Homestead land ^u	4	74	18.51	13.97
Cultivable land ^u	0	222	36.30	43.63
Lease (rent) land ^u	15	148	45.54	27.14
Monthly income	10000	30000	15160.00	3131.86
Monthly expenses	8000	25000	12240.00	4186.26
Farming experience (years)	2	50	23.10	11.79
Sex				
Female	6%			
Male	94%			
Education Level				
Illiterate	30%			
Primary	34%			
JSC	20%			
SSC	6%			
HSC	6%			
Degree and Higher	4%			

Note: Income and expenses are measured in Bangladeshi Taka (BDT) and d denotes measures of land in decimal

Source: Authors' estimation

A similar study was conducted by Pavel *et al.* (2014) at Jamalgonj Upazila of Sunamgonj District of Bangladesh in which 23% of farmers were landless and average monthly income was about BDT 1000 to BDT 2000 including 60% literacy level among the studied farmers.

3.2 Attributes and Purpose of Seedling Production on Floating Bed

The attributes and purpose of seedling production on floating beds of the surveyed areas are shown in Table 3. The experience of floating seedling revealed 18.08 years with a range 2-37 years among the studied farmers. About 9 days were required to prepare a floating bed for seedling production after purchase at a cost of BDT 4000 per bed. As individual cost, about BDT 261 and BDT 249 were required for bamboo and land rent per season respectively. Cost of seed, *dulali lata*, *tupapana*, *bira*, *lata*, fertilizer, pest and labor cost per cycle recorded as

¹ A decimal is a unit of area in Bangladesh approximately equal to 40.46 square meter

BDT 221.50, 376, 662, 97, 137, 48, 240 and 120 respectively. However, annual net income from seedling production observed 69849 while total cost and income identified, respectively were BDT 1, 58,325 and BDT 2, 28,174.

Table 3. Attributes and Purpose of Floating Seedling Agriculture

Variables	Min	Max	Mean	SD
Floating seedling production experience (years)	2	37	18.08	8.46
Bed preparing time (Days)	5	14	8.68	2.25
Number of bed	4	30	12.54	7.06
Number of cycle	3	6	4.20	0.756
Cost of Each bed per season	4000	4000	4000	0
Cost of Bamboo per bed per season	200	320	260.90	33.92
Land rent per bed per season	170	334	248.68	35.59
Cost of Seed per bed per cycle	175	275	221.50	24.35
Cost of <i>Dulali lata</i> per bed per cycle	300	400	375.90	22.85
Cost of <i>Topapana</i> per bed per cycle	580	700	661.80	39.56
Cost of <i>Bira</i> cost per bed per cycle	0	150	96.80	61.29
Cost of <i>Lata</i> cost per bed per cycle	0	175	137.20	43.10
Cost of Fertilizer per bed per cycle	40	70	48.00	5.98
Cost of Pest per bed per cycle	200	350	240.20	23.26
Cost of Labor per bed per cycle	0	550	120.44	183.87
Annual Total cost per farmer	44692	378390	158325.36	93097.60
Annual Total income per farmer	52000	612000	228174.04	134294.44
Annual Net income per farmer	5908	233610	69848.68	50319.42
Purpose of Floating Seedling Production				
Business	68%			
Own & Business	30%			
Others	2%			

Note: All costs and incomes are measured in Bangladeshi Taka (BDT)

Source: Authors' estimation

The average size of 44 sq. m bed was purchased at BDT 4000, seedling preparation cost per square meter was about BDT 287 and BDT 127 net income per square meter was realized. About BDT 115 cost per square meter bed was found in the study of Haq (2009) but the net return was much higher (BDT 261) than the present study. However, Hossain (2014) estimated approximately similar net return per square meter about BDT 95 and Irfanullah *et al.* (2005) estimated BDT 54 per square meter net income, which was lower than the present study result.

It was observed that 68% of farmers did seedling production as business purpose, and 30% as both own and business. There were 21 vegetables and spices seedlings types that were

cultivated among the surveyed farmers and the highest number of seedlings were Bottle gourd (19.11%) followed by Papaya (13.82%) and Chili (12.60%).

The findings of IUCN (2009) agreed with the present study for total number of types of seedling produced and noted that 31 seedlings of various vegetables and spices types in four districts of Bangladesh. In other studies, Pavel *et al.* (2014) found 17 types of seedling production on floating.

3.3 Investment Source of Seedling Production and Source of Seeds

The findings revealed that 32% of farmers did seedling cultivation solely from own source of money while 26% got the help from NGOs (Figure 3). During floating cultivation on beds about 50% of farmers used their own saved seeds and 26% purchased from the market (Figure 4).

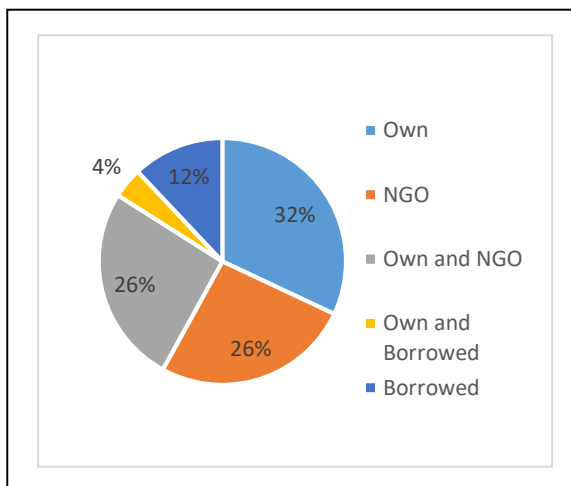


Figure 3: Source of Investment

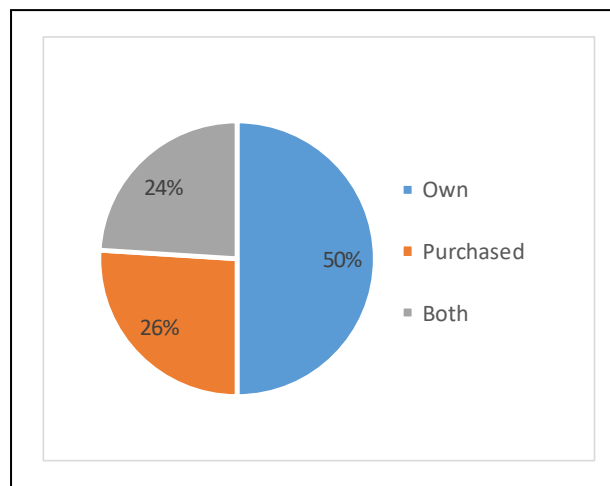


Figure 4: Source of Seeds

Source: Authors' compilation

3.4 Cost-benefit Analysis of Seedling Production on Floating Bed

Per bed (44 square meter) half-year (June-November) income, cost and net present revenue (NPR) of 50 floating farmers from seedling production are shown in Table 4. The highest revenue, cost and net present revenue (NPR) were BDT 20934.30, 15620.5 and 10753.7 respectively. The average values of those variables were BDT 17611.75, 12369.37 and 5242.38 respectively including a benefit-cost ratio (BCR) of 1.43. If the BCR value is less than one (<1), then a project is impossible. No farmer was found to have a BCR value less than one (<1). NPR calculated considering discount rate 0.10. From CBA result, each farmer's average annual income from floating seedling production was found to be BDT 65739.45.

Table 4. Comparison of Revenue, Cost and NPR from Floating Seedling Production in Different Households

No	Revenue	Cost	NPR	No	Revenue	Cost	NPR
01	20934.32	12093.31	8841.00	26	20562.83	12530.20	8032.62
02	16620.88	13407.86	3213.01	27	16268.93	13344.54	2924.39
03	14586.70	13312.60	1274.10	28	12984.40	9539.87	3444.52
04	21892.28	12552.24	9340.04	29	12585.70	11393.70	1192.00
05	19025.32	12346.14	6679.17	30	12862.30	10089.29	2773.01
06	15987.99	12117.84	3870.15	31	17666.51	13838.75	3827.75
07	15433.95	9996.70	5437.25	32	19047.19	11967.15	7080.04
08	16964.65	13826.73	3137.91	33	16763.61	12096.74	4666.86
09	17462.84	14980.21	2482.63	34	19770.90	13237.64	6533.26
10	18918.77	13989.28	4929.49	35	17791.09	11503.66	6287.43
11	18164.90	11881.88	6283.02	36	12989.18	10864.08	2125.10
12	15322.17	11804.09	3518.08	37	19770.90	12464.60	7306.30
13	19058.73	11116.58	7942.15	38	20024.96	11576.39	8448.56
14	13617.91	12172.27	1445.64	39	19298.49	15620.46	3678.03
15	17451.26	12187.84	5263.42	40	15569.90	9880.98	5688.92
16	24766.46	15274.40	9492.06	41	18637.00	13650.66	4986.35
17	21805.08	11051.41	10753.67	42	14703.87	9911.47	4792.40
18	15858.24	11876.62	3981.62	43	15829.41	12268.80	3560.60
19	20781.05	12703.24	8077.81	44	16027.64	12402.86	3624.78
20	23653.27	13146.95	10506.32	45	16396.91	13993.79	2403.12
21	13036.76	10049.02	2987.74	46	18663.35	14904.17	3759.19
22	21566.62	15169.30	6397.32	47	19390.29	12042.21	7348.08
23	17627.17	10455.70	7171.48	48	19002.48	12913.88	6088.60
24	14278.18	11639.66	2638.52	49	20641.66	13323.97	7317.70
25	14595.36	12479.23	2116.13	50	17927.02	11477.60	6449.43

Annual average revenue per bed : 17611.75

Annual average cost per bed : 12369.37

Annual average net present revenue per bed (NPR) : 5242.38

Annual net revenue (NR) of 50HHs : Number of bed x NPR = 627x5242.38 = 3286972.26

Annual net revenue (NR) per HH: 65739.45

Benefit cost ratio (BCR): 1.43

Note: All values of Revenue, Cost, NPR and NR are measured in Bangladeshi Taka (BDT) and valid only per bed in 0.5 years.

Source: Authors' estimation

From the study of Pavel *et al.* (2014), it was noted that in a period of 0.26 year depending on bed size NPR varied from BDT 6146 to BDT 127 followed by highest revenue of TK 9275 and lowest revenue of BDT 1050 with an average BCR of 2.68. A BCR of 3.17-3.9 found from seedling production in the research of Irfanullah *et al.* (2005) at Nanikhir village of Gopalganj district which was about four times higher than floating vegetable cultivation. The study of Hoque *et al.* (2016) revealed that BCR ranged from 1.27 to 3.44 with an average 1.75. They also reported that traditional *Aman* rice give only 2-2.5 ton/ha yield where BCR is

1.20 where by introducing floating agriculture gives a BCR of 1.5. Finding of the above discussion indicates that BCR declining over time. Increasing livelihood expenditure and input cost of floating seedling agriculture over time may responsible to the reduced BCR.

4. Conclusion and Recommendations

The study was aimed at revealing the BCR of seedling production on the basis of economic profitability and climate change adaptation. Findings revealed that majority of farmers who practiced floating agriculture met their demand of seeds from their own source, which indicate that seedling farmers are capable of producing enough to meet their need. Findings also indicate that each respondent received average annual net benefit about BDT 65739 from floating seedling production. Benefit-Cost ratio (BCR) was 1.43 which means if a farmer invested BDT 1.00 for floating seedling production then he will get net return BDT 0.43. Although the study found BCR in declining pattern over time but it might be concluded that floating agriculture could be profitable for the farmers. This BCR is significant to the floating seedling farmer as most of the farmer (68%) did seedling production for business purpose. So, it can be decided that floating seedling is identified as a profitable practice as well as effective to combat the effect of climate change of Bangladesh.

In addition, it is a profitable and effective way to solve the scarcity of cultivable land by increasing floating agriculture are in wetlands of Bangladesh. Since Bangladesh is one of the most climate change affected countries, floating agriculture could be one viable option to combat with the effect of climate change on agriculture. Thus an integration of floating cultivation is needed with Governments mainstream agriculture planning process. Floating seedling production is confined only in some areas of Pirojpur and Barisal districts. So initiatives are needed to introduce floating seedling production in other districts of wetlands of Bangladesh. Besides, Government should implement a credit policy to provide unconditional credit with low interest rate for rural poor to expanding floating agriculture. Finally, development of an effective market system may encourage the replication of floating agriculture in Bangladesh.

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